



EPIC REVENUE CYCLE CONSULTING CAPABILITY STATEMENT

Implementation. Optimization. Recovery.

Senior-led delivery for hospitals, health systems, and prime consulting partners managing complex Epic revenue cycle work.

FOCUS	DELIVERY MODEL	BUYERS
Epic revenue cycle implementation, readiness, stabilization, and recovery	Senior-led project, program, governance, and integration leadership	Health-system executives, PMO/IT leaders, revenue cycle leaders, and prime vendors

Core Capabilities

Epic Revenue Cycle Implementation & Readiness

Operating-model alignment, governance, integrated planning, testing readiness, cutover coordination, and financial-risk visibility.

Facility Structure & Master Data

Governance for facilities, departments, locations, provider records, payer/plan structures, naming conventions, ownership, and downstream reconciliation.

Revenue Cycle Governance & PMO Leadership

Integrated plans, decision rights, RAID discipline, cross-functional facilitation, executive reporting, vendor coordination, and change control.

Interim / Fractional PM Leadership

Senior program leadership on demand for health systems and prime vendors, without a permanent hire.

Project Recovery & Turnaround

Independent delivery-health assessment, critical-path recovery, decision and escalation governance, resource alignment, and executive recovery roadmaps.

Optimization & Post-Go-Live Stabilization

Backlog and work queue triage, workflow and reporting stabilization, issue prioritization, ownership clarification, and controlled transition to operations.

Revenue Cycle Advisory

Focused assessment of denials, charge capture, and revenue cycle workflows to identify and close financial leakage.

Prime Vendor & C2C Delivery Support

Client-ready senior leadership under prime-vendor governance, defined statements of work, confidentiality requirements, and co-branded or white-label delivery models.

What The Pendulum Group Brings to the Engagement

Delivery Controls

- Clear decision ownership and escalation paths
- One integrated view of milestones, dependencies, risks, and readiness evidence
- Revenue-impact prioritization rather than issue-count management
- Governed handoff from implementation to sustained operations

Executive Value

- Senior judgment without a junior handoff layer
- Cross-functional translation among revenue cycle, finance, operations, IT, and vendors
- Structured communication that supports timely decisions
- Flexible support for direct clients, prime vendors, and defined C2C scopes

Verified Experience Themes

The Pendulum Group's team profile documents more than 20 years of combined healthcare project management, analytical, physician and hospital billing, third-party revenue operations, and consulting experience. The experience themes below are stated without publishing unapproved client outcomes, logos, or certification claims.

Experience Theme	Relevant Delivery Context
Implementation and integration	Epic revenue cycle planning, design/build coordination, testing, validation, data conversion, cutover, activation, and post-go-live work.
Revenue cycle workstreams	Experience contexts involving Resolute HB/PB, claims, Prelude, Cadence, Grand Central, HIM, Tapestry, Community Connect, Reporting Workbench, and Cogito-related delivery.
Governance and recovery	Governance structures, executive reporting, RAID management, scope and change control, contingency planning, and stabilization of at-risk work.
Cross-functional leadership	Coordination across revenue cycle, finance, IT, clinical, patient access, coding, HIM, payers, clearinghouses, and third-party vendors.
Structure and data	Facility and department structures, provider and payer data, registries, conversion inventories, A/R balances, reporting, and downstream reconciliation.
Prime-vendor fit	Experience working in consulting environments and leading client-facing work under defined delivery, confidentiality, and executive communication expectations.

Engagement Models

Focused Advisory

- Time-bound executive advisory, readiness review, decision facilitation, or targeted workstream support.

Defined Project Leadership

- Senior project or program leadership for an implementation, recovery, optimization, or master-data scope.

Embedded Delivery Support

Longer-duration leadership embedded with a health system or prime vendor under agreed governance and deliverables.

Prime-Vendor and Procurement Readiness

- Capability statement and approved team profile
- W-9, legal entity data, insurance evidence, and banking information supplied through controlled channels upon qualified request
- Defined scope, rate structure, work authorization, confidentiality, security, and conflict requirements confirmed prior to contracting
- References, testimonials, and case studies released only with written approval
- No PHI, patient data, credentials, or proprietary client artifacts submitted through the public website

REQUEST A PROJECT CONSULTATION

Use the Request a Project page at pendulumgroup.biz to share the buyer type, current phase, engagement need, timing, and desired outcome.

PUBLIC CONTACT FIELDS

Business email: info@pendulumgroup.biz
Telephone: 678-320-7637
Website: pendulumgroup.biz

Epic is a registered trademark of Epic Systems Corporation. The Pendulum Group LLC is an independent consultancy and is not sponsored, certified, endorsed by, or affiliated with Epic Systems Corporation. All experience and capability statements remain subject to team review and publication approval.